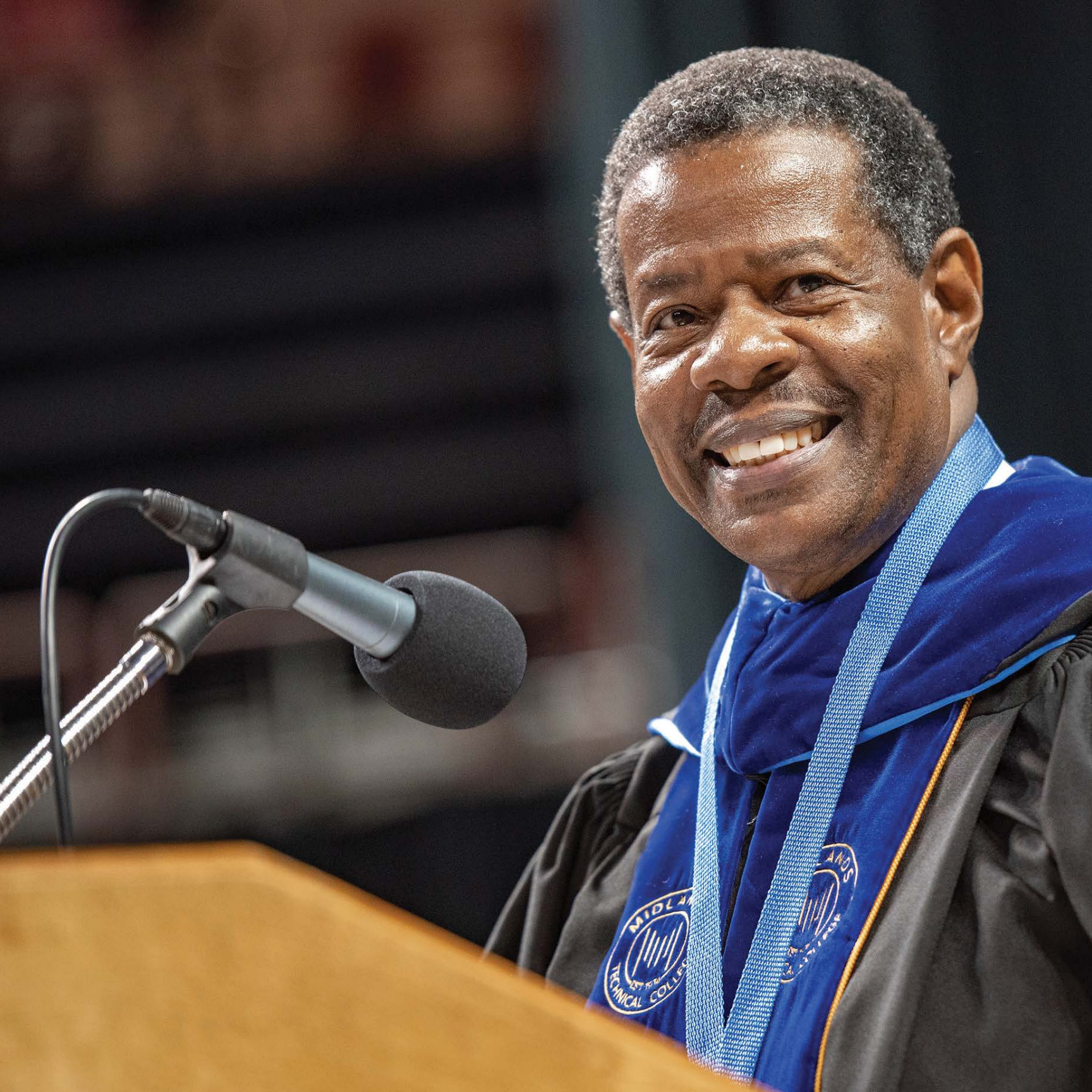


THE PRESIDENTIAL REPORT
2017  2018

RICHLAND | LEXINGTON | FAIRFIELD



DEAR FRIENDS,

It is an honor to present to you the 2017-2018 Presidential Report showcasing Midlands Technical College's achievements of the strategic initiatives focused on growing the college, making lives better, and leveraging goodwill.

During the 2017-2018 academic year, MTC celebrated growing the college by applauding the largest group of youngest graduates at MTC and the oldest person to graduate in the college's history. A 92-year-old set the record as the oldest graduate, and almost 50 dual-enrolled high school students received college degrees and certificates.

We focused on making lives better by representing the populations we serve, and the college received national recognition for doing so. The *Military Times* selected MTC as a Military Times Best College for 2018, and *Diverse: Issues in Higher Education* ranked MTC in the top 100 colleges in the United States in terms of African-American students earning associate degrees.

We leveraged goodwill and produced educated, impeccably trained, well-prepared graduates who are ready to fill in-demand jobs or continue their higher education journeys. Career-focused students contributed to a 100% pass rate in 10 program areas, surpassed national averages, and topped certification exam pass rates.

When you read this report and see all that has been accomplished this year, I invite you to imagine what next year could look like with investment from partners and people like you who fund scholarships, support programs, and join us as we move Midlands Technical College forward in a meaningful way and grow in areas that are needed by the community.

Respectfully,



Dr. Ronald L. Rhames, '78



IMPECCABLY TRAINED, WELL-PREPARED GRADUATES

During the 2018 commencement ceremony, MTC honored thousands of highly skilled, impeccably trained, well-prepared graduates who are ready to fill in-demand jobs or continue their higher education journeys. The college celebrated milestones applauding the largest group of youngest graduates at MTC and the oldest person to graduate in the college's history.



Growing the College | STUDENT SUCCESS

- > **Midlands Technical College awarded more than 2,200 degrees, diplomas, and certificates to students during its annual commencement.** At the ceremony, 92-year-old Annie Dillard set the record as the oldest person to ever graduate from MTC; and almost 50 dual-enrolled high school students received college degrees and certificates, making them the largest group of young graduates in MTC history.
- > **MTC created a specialized summer STEM Institute for local high school educators and counselors to explore STEM career pathways** through hands-on demonstrations at several MTC campuses. The institute provided participants knowledge to help students prepare for post-secondary education in growing STEM fields.
- > **Representatives from local, county, and state government helped cut the ribbon, officially opening the 43,000-square-foot Learning Resource Center on the Beltline Campus.** The three-story facility houses traditional and distance-learning classrooms, study rooms, an Academic Success Center, and a 16,200-square-foot library.

Making Lives Better | STUDENT SUCCESS

- > **MTC continued to serve one of the largest populations of college veterans and their dependents in South Carolina.** In 2017-18, MTC obtained renewal as the only VetSuccess on Campus site in South Carolina, and the S.C. Division of Veterans' Affairs authorized all of MTC's academic programs and 34 of MTC's Corporate and Continuing Education programs to qualify for VA educational benefits for veterans and their dependents.
- > **Students in MTC's Industrial Electricity program spent their summer of 2017 renovating the Celebrate Freedom Foundation's headquarters building.** Students spent more than 1,000 hours demolishing and renovating the aging airline hangar near the Columbia airport.
- > **MTC Radiography students were honored as the best in the state.** Students in the program garnered four awards at the annual meeting of the South Carolina Society of Radiologic Technologists (SCSRT). MTC's Radiologic Technology program is a comprehensive, two-year Associate in Applied Science degree program that provides its students a high-quality, customer-service oriented, competency-based clinical education.



341

graduates were recognized with Honors for earning cumulative grade point averages of 3.5 or above

199

graduates received LIFE Scholarships while at MTC

101

associate degree recipients received High Honors for graduating with 3.8 GPAs or higher





14,571

Academic Students

25

Average Age

39%

Male

61%

Female

34%

Full-time Students

66%

Part-time Students

Leveraging Goodwill

STUDENT SUCCESS

- > **Military Times** selected Midlands Technical College as a **Military Times Best College for 2018**. In its assessment of colleges, the *Military Times* documents the array of services, special rules, accommodations, and financial incentives offered to students with military ties.
- > **Diverse: Issues in Higher Education** ranked MTC in the top 100 colleges in the United States (#87) in terms of African-American students earning associate degrees. This is the sixth consecutive year MTC has been designated as a top-100 producer among the approximately 1,200 technical and community colleges in the country.
- > **MTC strengthened its bond with the Midlands K-12 community by hosting the third-annual MTC K-12 Partnership Summit at Harbison Theatre**. The event brought together representatives from all districts in MTC's service area, including administrators, superintendents, and school board members for a conversation on how MTC can benefit the Midlands K-12 population and reach K-12 students more efficiently.





LARGEST LEADERSHIP HONOR SOCIETY

In its inaugural year at MTC, 650 students joined the National Society of Leadership and Success (NSLS). The organization is the largest leadership society in the country, and it teaches students the principles of leadership and the importance of developing goals rooted in personal growth and development, as well as civic engagement.



Growing the College | ACADEMIC EXCELLENCE

- > **MTC and Columbia International University formalized an agreement that allows seamless transitions for students who are pursuing degrees in business management.** Under the new partnership, students who complete Associate in Applied Science in Management degrees at MTC will have those credits applied to Bachelor of Science degrees in Business at CIU.
- > **MTC and the University of South Carolina signed an agreement to educate more teachers.** The articulation agreement creates a clear path for students attending MTC to transfer into bachelor's degree programs in early childhood, elementary, or middle-level education with USC.
- > **MTC and Columbia College paved the way for students to complete two degrees in four years while attending the two colleges simultaneously.** The colleges formalized a unique nursing agreement that creates a seamless transition for students to earn Associate in Science degrees in Nursing from MTC and Bachelor of Science degrees in Nursing at Columbia College.

Making Lives Better | ACADEMIC EXCELLENCE

- > **MTC students in the Nursing and Health Sciences career programs contributed to a 100% pass rate in 10 program areas.** For the 10th year in a row, Medical Laboratory Technology (MLT) graduates completed the American Society for Clinical Pathology (ASCP) Board of Certification with a pass rate of 100%.
- > **MTC students surpassed national averages in certification-exam pass rates.** The Physical Therapist Assistant (PTA) class had 100% pass the board exam and are all licensed PTAs. The National Board exam pass rate for the MTC Physical Therapist Assistant program has been 100% for the past three years. The national average pass rate is approximately 85%.
- > **MTC was the first South Carolina college and the first two-year college nationwide to host the *I am Psyched!* National Tour.** The tour, which launched at Howard University in Washington, D.C., explored the history of contemporary contributions of women of color in psychology. Nearly 500 people interacted with the traveling exhibit at MTC's Harbison Theatre.



DR. CLIFF MARSH
Associate in Arts

"I am a clinical social worker, and I credit MTC with providing the foundation to my success."

Dr. Cliff Marsh entered MTC as a first-generation college student in the Associate in Arts program, and went on to receive his bachelor's, master's, and doctorate degrees.



Nearly
89%

of MTC graduates are employed or continuing their education within one year of graduation.

93%

Overall licensure pass rate for MTC's first-time test takers

100%

of the Dental Hygiene program graduates passed their Dental Hygiene National Board Exams and clinical boards. The 51-year-old program is the oldest in the state.

Leveraging Goodwill

ACADEMIC EXCELLENCE

- > **Gamecock Gateway program enrollment grew to 434 students in 2017-18.** This is the largest enrollment in the history of the program and a 178% increase since the program began in 2011. First-to-second-semester Gamecock Gateway student persistence rates have exceeded 90% for the past three years, and the third class of Gamecock Gateway students graduated from USC with baccalaureate degrees in May 2018.
- > **MTC hosted the Free Enterprise Leadership Challenge (FELC) at its Beltline Campus.** FELC is a five-day, learning-intensive, non-residential summer camp that teaches important free-enterprise principles and principled-leadership traits and supports entrepreneurial efforts.
- > **MTC dental students provided free services for Midlands children.** As part of the MTC Dental Clinic's Smiles from the Heart event, 40 second-year Dental Hygiene students and Expanded Duty Dental Assisting students volunteered their time to give children brighter, healthier smiles.



TRAINING THE HEALTHCARE WORKFORCE

MTC is meeting the demand for qualified healthcare workers in the Midlands. In 2017-2018, MTC graduated 342 certified nursing assistants, 206 phlebotomists, and 211 EMTs from training programs in Corporate and Continuing Education. These students have average job placement rates of 85% and higher within the healthcare field.





MIDLANDS
Barbara Gray
FACULTY
CORPORATE & CONTINUING EDUCATION

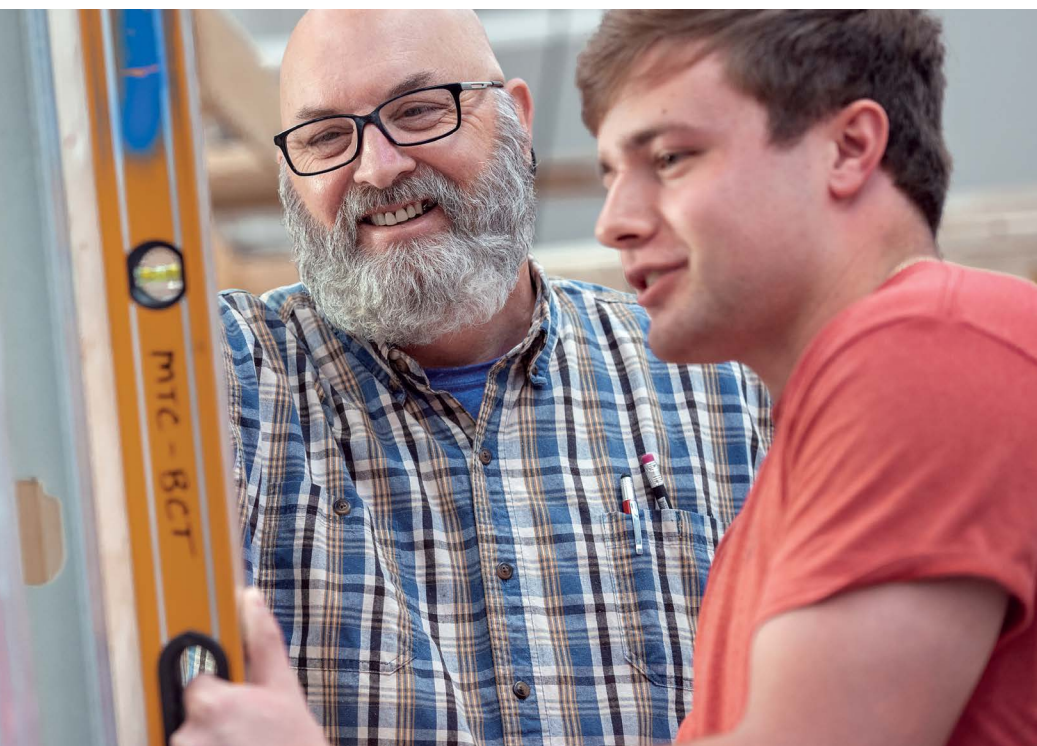
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Growing the College | CORPORATE AND CONTINUING EDUCATION

- > **Businesses looking to expand their training capacity and their revenue discovered MTC's flexible online training capabilities.** Lexington-based Avtec worked side-by-side with MTC to develop an innovative online training program that eliminates the company's training backlog without losing the personal touch of a traditional classroom.
- > **MTC delivered customer service training to 1,178 employees of the Department of Transportation.** The personalized DOT training is one of many partnerships with government agencies that MTC is able to provide statewide at sister colleges using the strengths of the S.C. Technical College System. MTC also provides customized, statewide training for the Department of Health and Human Services and the South Carolina Department of Employment and Workforce.
- > **Midlands TechHire has served 198 students, helping youth and young adults between the ages of 17-29 start new careers in the Information Technology field.** Thirty students received internships related to their fields of study, 47 students obtained employment after completing training, and the remainder are finishing their training. The average wage earnings are more than \$33,000 per year for entry- to mid-level positions.

Making Lives Better | CORPORATE AND CONTINUING EDUCATION

- > **MTC partnered with three school districts—Richland One, Richland Two, and Lexington-Richland Five—in Project BOOM.** BOOM, which stands for Building Occupational Opportunities in the Midlands, enables students with disabilities to receive hands on, real-world experience in the construction field, including a 10-hour OSHA credential in MTC's state-of-the-art manufacturing and skilled trades facility. BOOM helped fill jobs in the high-demand area of construction, with 85% of the students receiving job offers.
- > **MTC hosted the annual Administrative Professionals Conference where more than 400 administrative professionals were inspired.** The event, held annually for 30 years, enhances professional and personal development in an innovative and motivational environment.
- > **Two hundred and nine students received QuickJobs workforce development scholarships.** QuickJobs are career training programs developed for fields where job growth is expected over the next five years. Many QuickJobs programs can be completed in less than three months, and some QuickJobs careers have annual earning potentials over \$60,000.



13,812

CCE Students

1,477

Certificates Awarded
in 61 Programs

33

Average Age

34%

Male

57%

Female



ASHLEE HAYES
TechHire Graduate

“By the time I finished my internship, I had three job offers.”

Ashlee Hayes has a job she loves as a software developer and a paycheck that is substantially larger than what she used to make. A recent graduate of the TechHire program, Ashlee says MTC changed her life.

Leveraging Goodwill

CORPORATE AND CONTINUING EDUCATION

- > **MTC hosted its first IT Summit during which United States Army Chief Information Officer Lieutenant General Bruce Crawford met with Midlands-area employers** to discuss their common needs to hire and develop IT talent. The summit discussed how organizations and MTC could work together to advance the IT field, recruit more individuals with the right skills and knowledge to fill current positions, and help build a pipeline for the future. He also led a session on leadership for MTC students.
- > **MTC worked with corporate customers to train more than 19,000 employees at 124 companies.** The various corporate training initiatives improved companies' recruiting and retention efforts and ultimately added to their long-term success and viability.
- > **MTC secured \$430,691 in funding for apprentices through the South Carolina Apprenticeship Initiative (SCAI) grant.** Through this grant, MTC helped 19 companies create more than 173 new apprenticeships in a variety of different industries including healthcare, manufacturing, and information technology. Apprenticeships are a fast-growing workforce development strategy that help employers provide a talent pipeline for difficult-to-fill positions.





YOU CAN GET ANYWHERE FROM HERE

During the 2018 commencement, thousands of friends and families cheered on the graduates as their hard work, dedication, and commitment to education made it possible for them to achieve their goals and “get anywhere from here.”



Growing the College | ALUMNI ASSOCIATION

- > **The MTC Alumni Association grew to more than 8,300 members in 2017-18.** New members included 92-year-old Annie Dillard, who earned her Associate in Arts degree, and almost 50 graduates who were dually enrolled at MTC and their high schools.
- > **MTC alumni are using the power of social media to engage prospective students and employers.** Almost 20,000 alumni count Midlands Technical College as their alma mater on LinkedIn.
- > **More than 100 graduating alumni who established a legacy of philanthropy through the Graduate Class Giving Campaign** donned green and silver honors cords at commencement. The donations raised in the inaugural campaign will support future students through the MTC Scholarship Fund.

Making Lives Better | ALUMNI ASSOCIATION

- > **Midlands Technical College recognized the 2018 MTC Distinguished Alumna, Tammi Byrd, for her extraordinary service to the community.** A 1979 graduate from MTC with an Associate in Science in Dental Hygiene, Byrd is the CEO and Clinical Director of Health Promotion Specialists, a school-based dental-disease-prevention program. Her company's efforts have been recognized internationally for bringing dental services to those in need.
- > **Alumni Association members regularly join together to volunteer for civic and community events.** These included volunteering at Harvest Hope Food Bank, gathering for a Fireflies baseball game at Spirit Communications park, and marching in various parades with Myles, the MTC Jeep.
- > **MTC alumni are proud to call South Carolina home.** While alumni members reside throughout the United States, 98% live and work in South Carolina – contributing to the vitality and growth of the Palmetto State.



It's the
Real Deal

8,370

Members of the
MTC Alumni Association

28%

25 and Younger

53%

26-45

15%

46-59

4%

60 and Older



NICOLE MCCUNE

MTC Student Advisory Board President

"I would like to thank the faculty and staff for the many opportunities they provide students to increase our knowledge and make the most of our learning experience."

Leveraging Goodwill

ALUMNI ASSOCIATION

- > **In 2017-2018, the number of alumni gifts to the MTC Foundation increased by 268%.** Alumni gifts have a real impact by providing scholarships, recruiting top-level faculty, and inspiring the leaders of tomorrow.
- > **182 alumni became first-time donors to the MTC Foundation.** These alumni made gifts that sustain the programs that contribute to their professional success.
- > **Two of MTC's acclaimed programs celebrated their 50-year anniversaries and hosted reunions that were attended by over 200 alumni.** The reunions were a chance to announce two new scholarships: The Elizabeth Marchi Scholarship supporting the Dental Hygiene program and The Joseph Daniel Love, Jr. Scholarship supporting the Respiratory Care program. These scholarships will help ensure access and affordability for many future students of these two professional programs.



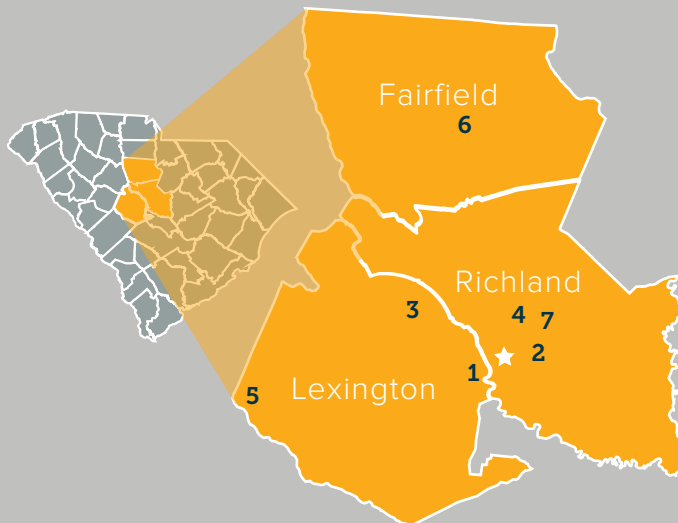
The Real Deal | KEY FACTS 2017-2018

{ 89% }

of MTC graduates are employed or continuing their education within six months of graduation

**\$835
MILLION+**

**ANNUAL ECONOMIC IMPACT
IN THE CENTRAL MIDLANDS**



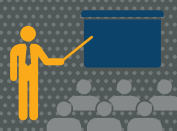
- 1 Airport Campus
- 2 Beltline Campus
- 3 Harbison Campus
- 4 Northeast Campus
- 5 Batesburg-Leesville Campus
- 6 Fairfield Campus
- 7 Fort Jackson Center

ANNUAL BUDGET



\$196 million
total budget | FY 17-18

EMPLOYEES



1,233
total faculty and staff

ALUMNI



8,000+
alumni association members

14,000+

Academic students served annually

- > Arts and Sciences
- > Business
- > Engineering Technology
- > Health Sciences
- > Industrial Technology
- > Information Systems Technology
- > Nursing
- > Public Service

13,000+

Students annually in Corporate and Continuing Education courses offering career-specific training:

- > Business
- > Computers
- > Creative Careers
- > Employee and Leadership Development
- > Healthcare and Human Services
- > Industrial, Trades, and Manufacturing
- > Personal Enrichment

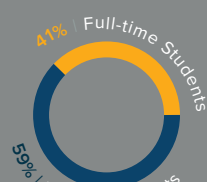
*Courses can be completed in a matter of weeks or months.

DEMOGRAPHICS



39% 61%

Average Age = 25



82%
From Richland, Lexington,
and Fairfield Counties

{ 78% of students receive financial aid }

120+

degree,
diploma, and
certificate
programs of
study



TUITION, BOOKS AND FEES

Approximately \$3,700
per semester (varies
depending on program
of study)

THE MTC FOUNDATION

more than **\$11 million** in total assets

- > Annually provides more than \$200,000 in scholarship support for MTC students
- > Annually provides more than \$100,000 in program support to college faculty and staff

THE GIFT OF EDUCATION

The Midlands Technical College Foundation received \$880,000+ in new gifts in 2017-2018, creating a growing list of companies and individuals who are generating opportunities for citizens to receive the education and training they need to begin new careers or increase their earning potential.





Growing the College | GIVING MAKES A REAL IMPACT

- > **232 students received more than \$300,000 in academic and continuing education scholarships**, QuickJobs scholarships, grants, and support making it possible to begin a successful education path and position them for professional success.
- > **431 new donors made gifts that strengthen programs**, help attract and retain great faculty members, and ensure students have access to affordable educations.
- > **BlueCross BlueShield of South Carolina and Colonial Life both committed significant funds over the next three years** focusing on student retention and meeting the needs of underserved populations applying to the college. Wells Fargo and Bank of America also committed gifts and contributions to provide workforce development and training opportunities through MTC QuickJobs certification programs.

Making Lives Better | GIVING MAKES A REAL IMPACT

- > **MTC scholarship recipients are getting first-hand exposure to the career opportunities** that await them after graduation thanks to the generosity of local manufacturing companies. The Flex Foundation and AVANTech, Incorporated each provided scholarships. Now, students are being exposed to career- and job-training opportunities through personalized tours and presentations at the donating companies.
- > **MTC Foundation Board members judged 47 essays and awarded scholarships to five students in the first-ever Student Essay Contest.** Students described overcoming hurdles; why MTC is a smart investment for them, their families, and the community; and how their educations will improve their futures.
- > **40 students received more than \$13,500 in Bridging the Gap Scholarships.** Individual awards ranging from \$125-\$700 helped bridge the gap and allow students to continue their studies when they otherwise may have not been able to. Additionally, almost \$12,000 was granted to MTC students who encountered unexpected financial circumstances that would affect their ability to attend classes or access professional certifications.



\$880k⁺

TOTAL NEW GIFTS RECEIVED
cash and stocks, pledges, and gifts in-kind

\$25,801

Alumni

\$52,899

Commission | Foundation Board

\$395,430

Businesses, Corporations,
and Foundations

\$131,189

Individuals

\$38,323

Faculty and Staff

\$236,551

Gifts In-Kind



New donors

partnered with MTC to establish funds that support expanded access to scholarships and programs that build skills, create opportunities, and help students succeed in school and beyond.

**AVANTech Inc. Chemical
Technology Scholarship**

Bishop A. C. Jackson Family Scholarship Fund

Colonial Life Grant Fund

**Elizabeth A. Marchi Allied Dental
Education Program Fund**

**Franklin B. Hines, Jr. Dental Hygiene
Endowed Scholarship Fund**

**Higher Education Research and
Scholarship Foundation Fund**

John A. Norcia Scholarship Fund

**Joseph Daniel Love, Jr. Respiratory
Care Student Scholarship**

**Mary H. Holloway Student
Development Scholarship Fund**

MTC Study Abroad Grant Award Fund

Peggy Hall Small Scholarship Fund

Leveraging Goodwill

GIVING MAKES A REAL IMPACT

- > **The first-ever MTC Gives Day** resulted in nearly \$15,000 of new gifts for programs, faculty, and students.
- > **Midlands Technical College Foundation Board of Trustees welcomed four new Board members:** Krystal Conner, Tamara Henderson, Steve Mallet, and Chris Stormer. These talented volunteers from varied disciplines affirmed their dedication to the mission, vision, and values of Midlands Technical College.
- > **Honorary degrees were presented to Charles “Chuck” Beaman, CEO of Palmetto Health; and Marion “Lex” Knox, Jr., Chairman and CEO of Terminix Service.** They are valued friends of the college, and many students have benefited from their work on the MTC Foundation raising money for scholarships and new equipment.

MTC Office of Philanthropy Fundraising 2017-18

Gifts of Cash and Stocks	\$313,716.80
Pledges	\$329,927.31
Gifts In-Kind	\$236,551.71
<hr/>	
Total Fundraising Summary	\$880,195.82





A DIVERSE ARRAY OF EDUCATIONAL ENTERTAINMENT **HARBISON THEATRE AT MIDLANDS TECHNICAL COLLEGE**

For the sixth year in row, Harbison Theatre at Midlands Technical College (HT@MTC) gives audiences the opportunity to enjoy a lineup of shows, such as GENTRI, that have each been chosen for their potential to inspire, intrigue, and entertain. Through new partnerships with regional arts organizations, continued relationships with businesses in the community, and a growing audience, HT@MTC hosts a season full of opportunities for all ages.

GENTRI

THE GENTLEMEN TRIO

EST. 2014



Growing the College | HARBISON THEATRE

- > **Over 100,000 people joined HT@MTC** for signature shows, annual community organization meetings, school performances, outreach events, and venue rentals from various presenting partners.
- > **Spreading the word about the school and theatre while getting to know the people who support the work at HT@MTC**, Executive Director Kristin Cobb regularly attended meetings and spoke alongside MTC President Dr. Ronald L. Rhames in various rotary clubs and community groups.
- > **HT@MTC expanded partnerships within the business and arts community that help** make each season possible for the theatre to deliver premier entertainment to Midlands audiences. Various partners included the Columbia City Ballet, Sandlapper Singers, Trustus Theatre, and the Irmo/Chapin Recreation Commission.

Making Lives Better | HARBISON THEATRE

- > **The HT@MTC Incubator returned with the world premiere of “Misery Is Optional: Recollections of Recovery”** from regionally acclaimed playwrights Dewey Scott-Wiley and Christine Hellmann. This theatrical piece traveled the path from addiction to recovery based on interviews with people who have found freedom from alcoholism and addiction, shining a light on a disease that affects 23 million Americans.
- > **Financial support from the community increased by 260%** in 2017-2018 from hospitality funding in both Richland and Lexington counties.
- > **HT@MTC regularly reached out to organizations serving neglected and underserved populations** to offer free tickets to shows giving children and adults an opportunity to experience top-caliber art.



21,606

Visitors

85

Performances and workshops including signature shows, school performances, community events, and venue rentals

125

Days of facility use, plus rehearsals and school functions

\$75k

Funding in the areas of sponsorships, grants, and individual contributions



2019 LINE-UP

NTL On Screen – Macbeth

JANUARY 15, 2019

The Dick Goodwin Big Band

JANUARY 18, 2019

"We Shall Overcome" featuring Damien Sneed – A Celebration of Dr. Martin Luther King, Jr.

JANUARY 23, 2019

Free Fallin' – Tom Petty Tribute Band

FEBRUARY 1, 2019

Valentine's Cinema –

My Best Friend's Wedding

FEBRUARY 9, 2019

VIVA MOMIX – Visual Dance

FEBRUARY 23, 2019

Columbia Children's Theatre presents Peter Pan and Wendy

MARCH 17, 2019

NTL On Screen – The Curious Incident of the Dog in the Night-Time

MARCH 19, 2019

MTC Showoff – Talent Showcase

MARCH 30, 2019

The World of Musicals

APRIL 4, 2019

S.C. Philharmonic – The Composer is Dead by Lemony Snicket

APRIL 7, 2019

HT@MTC Performance Incubator presents Aphra Behn – wanton woman of wit!

APRIL 13, 2019

Robert Gardiner and the South Carolina Jazz Masterworks Ensemble

APRIL 26, 2019

Columbia Children's Theatre presents Shine

MAY 4, 2019

Leveraging Goodwill

HARBISON THEATRE

- > **HT@MTC was awarded a grant to extend an educational outreach component of two signature series shows**, and the theatre implemented that opportunity with two world-renowned dance troupes during the season. Ronald K. Brown/EVIDENCE led a masterclass at Columbia College and hosted a liturgical dance workshop at Bible Way Church of Atlas Road in fall 2017. Then, Pilobolus dancers joined all levels of dancers at Columbia City Jazz in the spring of 2018. All participants in each activity were welcome no matter what age, experience, or skill level, and were able to get up-close and personal with acclaimed talent.
- > **Executive Director Kristin Cobb was named on the Free Times list** "Power Issue 2018: Fifty People Who Get Things Done in the Capital City."
- > **HT@MTC frequently hosted events for community organizations that go beyond the regular presenting season.** These included *Lost Childhood: The Story of the Birkenau Boys* in conjunction with the Columbia Holocaust Education Commission, the nationally touring mental health awareness exhibit *I am Psyched*, and various regional meetings with *Capital City Lake Murray Country*.



MTC ENTERPRISE CAMPUS WELCOMES ANCHOR TENANT

The Midlands Technical College Enterprise Campus celebrated the expansion of The Ritedose Corporation (TRC), the anchor tenant of the college's 130-acre industrial park. TRC is a full-service pharmaceutical company that invested \$10 million to construct a new 150,000-square-foot facility on the MTC site.





Growing the College | MTC ENTERPRISE CAMPUS AUTHORITY

- > **The Midlands Technical College Enterprise Campus has been instrumental in increasing the overall competitive structure of the Midlands.** The Enterprise Campus caters to the healthcare, aerospace, information technology, and automotive sectors.
- > **The Ritedose Corporation (TRC) chose the industrial park at the MTC Enterprise Campus** to start its first South Carolina expansion. TRC, which specializes in the production of inhalation products, eye drops, ear drops, and oral liquids, will provide internships to MTC students with a STEM background.

Making Lives Better | MTC ENTERPRISE CAMPUS AUTHORITY

- > **Steady job creation continued at the Enterprise Campus because of small business' ability to grow and expand in the MTC Business Accelerator.** The Business Accelerator provides a flexible, multi-bay building designed to accommodate several emerging businesses working toward the next phase of production and delivery of its services and/or products. The 4,650 square feet (432 square meters) of space includes manufacturing, warehouse, and separate office space.
- > **The Greenway Group**, located in the Business Accelerator, is a full-service consultant company focused on assisting clients of all sizes with modern, reliable, and efficient energy solutions to their lighting-control systems.

Leveraging Goodwill | MTC ENTERPRISE CAMPUS AUTHORITY

- > **Almost 40 jobs have been created on the Enterprise Campus** as a result of small business' ability to expand in the Business Accelerator while being offered intimate access to resources designed to provide a valuable exchange of information, innovation, and workforce education.
- > **The Business Accelerator inclusion of utilities, telephone, and internet** helped tenants focus on manufacturing and selling consumable products while minimizing overhead costs.



MTC ENTERPRISE CAMPUS AUTHORITY

July 2017 – June 2018

37

Jobs Created

\$1.5m

Capital invested in the Business
Accelerator by its tenants

Tenants associated with the
Enterprise Campus had over

\$3.3m

in sales

Tenant payroll reached

\$1.5m

Midlands Technical College Financials

> For the 22nd consecutive year, the Government Finance Officers Association (GFOA) awarded MTC the Certificate of Achievement for Excellence in Financial Reporting (CAFR) for the fiscal year 2016-17. The Certificate is the highest form of national recognition in the area of governmental accounting and financial reporting.

MTC Commission

George "Garry" P. Powers
Chair

Katie M. Bolden
Ronald H. Burkett
Pamela S. Harrison
Paula A. Hite
Margaret U. Holmes
Randall "Mack" Jackson
Sandra J. Jackson
Christopher M. Joye
Robert C. Lentz
L. Todd Sease
Diane E. Sumpter
Robert P. Wilkins, Jr.

MTC Executive Council

Ronald Rhames
President

Starnell Bates
Vice President for
Institutional Support

Stefanie Goebeler
Assistant Vice President for
Marketing Communications

Mary Holloway
Vice President for Student
Development Services

Carlos Johnson
General Counsel

Nancy Keon
Associate Vice President
for Philanthropy/CEO,
MTC Foundation

Barrie Kirk
Provost

J. Tom Ledbetter, Jr.
Associate Vice President
for Center for Entrepreneurial
Success and Community
Engagement

Drew Newton
Centralized Advising
Program Leader

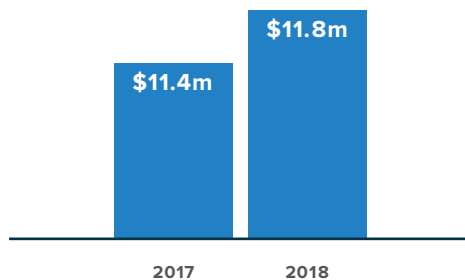
Shickre Sabbagha
Director of Student Retention

Debbie Walker
Vice President for
Business Affairs

Chuck Whipple
Executive Director
Economic Development/
Enterprise Campus Authority

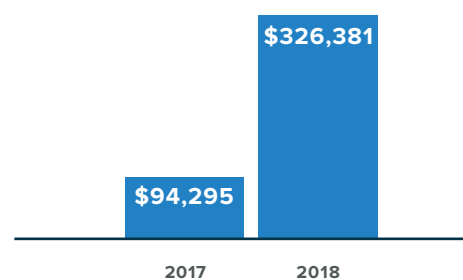
MTC Foundation Net ASSETS

FY 2017 - 2018



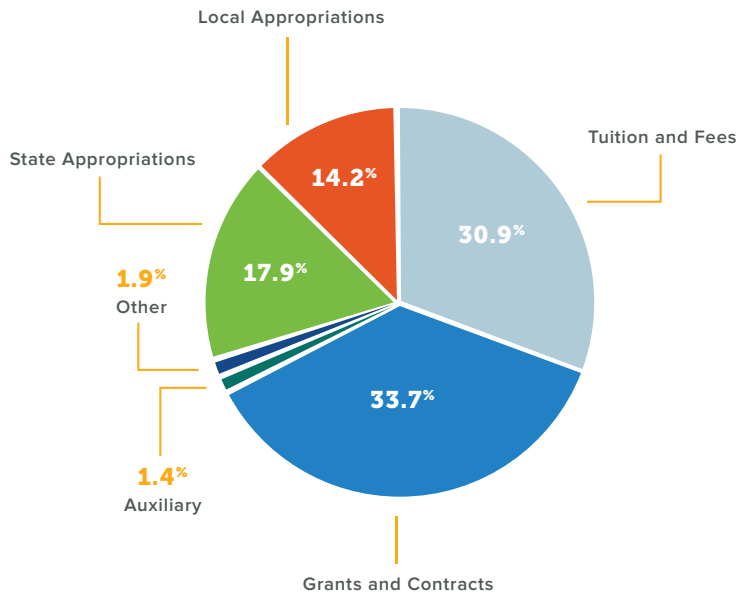
MTC Enterprise Campus Authority REVENUE

FY 2017 - 2018



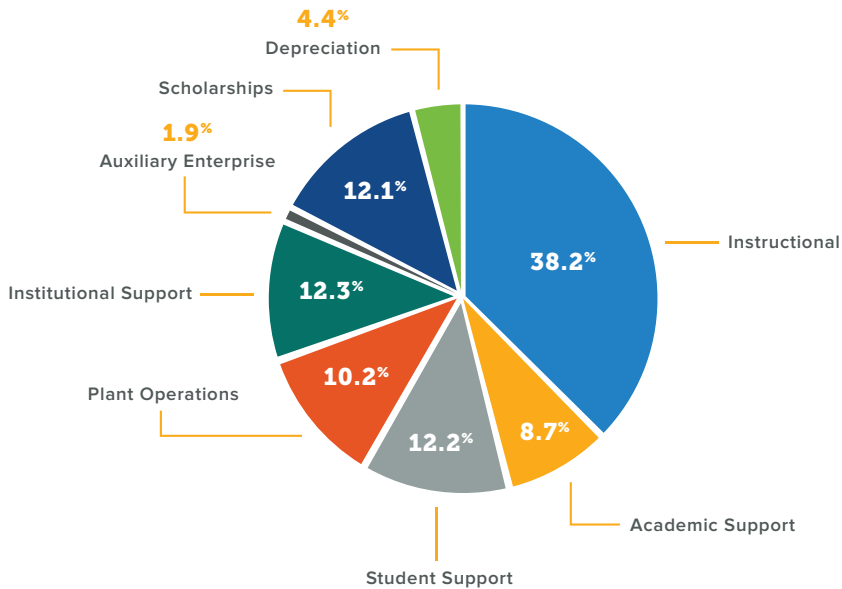
MTC Revenue by Source

FY 2017 - 2018



MTC Operating Expenses by Function

FY 2017 - 2018



\$22.8 m

ACTIVE COMPETITIVE GRANTS AT MTC

NEW COMPETITIVE GRANTS AWARDED

July 2017 – June 2018

\$391,590

HIRED! Helping Individuals Reach their Employment Dreams at Midlands Technical College

FUNDING SOURCE: South Carolina State Workforce Development Board

\$281,220

SC Works Frontline Staff Training Program

FUNDING SOURCE: South Carolina Department of Employment and Workforce

\$11,000

MTC Recycling Grant

FUNDING SOURCE: South Carolina Department of Health and Environmental Control

\$550,936

CAREERS

FUNDING SOURCE: Perkins IV, Title 1 Federal Funding (SC State Technical College System)



11,751



3,597



1,319



23,078

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